



LEPISCOPO & ASSOCIATES

CALIFORNIA'S OUTSIDE GENERAL COUNSEL &
STRATEGIC LITIGATORS

LEPISCOPO & ASSOCIATES LAW FIRM

For more than 25 years, Lepiscopo & Associates Law Firm has advised and represented Members of Congress, Members of California Senate and Assembly, individuals, corporations and businesses, government entities, non-profit organizations, churches, local legislators, professional athletes and members of the press.

Lepiscopo & Associates has extensive experience in advising and representing clients as Outside General Counsel and, if needed, Strategic Litigators (state and federal courts, including appeals) and in the following practice areas:

- **CORPORATE AND BUSINESS LAW:** Formation and governance of corporations and other business entities, act as general counsel, prepare corporate and business agreements, negotiate contracts and other agreements, and advise on corporate and business law matters.
- **CIVIL LITIGATION:** Corporate and business litigation in state and federal courts (e.g., business contracts, commercial leases, buy-sell agreements, dissolution of business, and defense).
- **STATE AND FEDERAL APPEALS:** Handle all aspects of the appeals process in state and federal courts, including the United States Supreme Court.
- **GOVERNMENT ENTITIES:** Advise and represent government entities regarding litigation, pending legislation, statutory and regulatory compliance, general and special elections, compliance with public record requests, eminent domain proceedings, and other legal matters and litigation.
- **NON-PROFIT CORPORATIONS, ORGANIZATIONS, and CHURCHES:** Formation and governance of organizations, obtain state and federal tax exemption status, and advise on all non-profit organization matters.

PREVENTING

AS OUTSIDE GENERAL COUNSEL

PRE-FORMATION AND FORMATION

- Proper selection of business entity
- Proper formation of entity
- Proper drafting of governing documents
- Proper assessment of state and federal taxes
- Proper capitalization of entity
- Proper preparation for first board meeting

OPERATION

- Proper selection of Trusted Advisors
- Proper maintenance of corporate/business records
- Proper self-governance of entity
- Proper compliance with all corporate formalities
- Proper risk assessment and protection
- Proper compliance with relevant licensing regulations
- Proper compliance with state and federal regulations—taxes
- Proper compliance with state and federal regulations—general business operations
- Proper compliance with state and federal regulations—business specific regulations
- Proper compliance with building and environmental laws
- Proper response to government threats—criminal prosecution
- Proper response to government threats—administrative action and/or civil litigation
- Proper compliance with employment and labor laws
- Proper negotiation and drafting of contracts
- Proper structure of and due diligence for mergers and acquisitions
- Proper collection of accounts receivable
- Proper settlement approach and litigation avoidance
- Proper response to litigation threats

EXIT

- Proper succession planning
- Proper exit strategy
- Proper business windup

PREVAILING

AS STRATEGIC LITIGATORS

PRE-LITIGATION

- Proper response to threats of litigation
- Proper strategy to avoid litigation through negotiation
- Proper strategy to avoid litigation through mediation
- Proper strategy to avoid litigation through arbitration
- Proper strategy to avoid litigation through bankruptcy: discharge of debts or re-organization of business entity
- Proper approach to deciding whether or not to litigate

LITIGATION

- Proper response to being served with lawsuit
- Proper assessment of insurance coverage
- Proper tendering of insurance claim to insurance carrier(s) and agent(s)
- Proper preparation of settlement strategy
- Proper preparation of strategic approach to litigation
- Proper preparation of discovery and litigation plans
- Proper preparation of trial plan from outset of litigation
- Proper analysis of demanding or waiving trial by jury
- Proper preparation of plan for alternate dispute resolution
- Proper analysis of witnesses' strength and weakness
- Proper analysis and preparation of pre-trial motions
- Proper analysis of in limine motions and motions during trial
- Proper approach and execution of jury selection
- Proper execution of trial plan

POST-TRIAL AND APPEAL

- Proper preparation of motion for costs and attorney's fees
- Proper preparation of opposition to motion for costs/fees
- Proper analysis and preparation of post-trial motions
- Proper approach and strategy to negotiate avoidance of appeal process
- Proper response to appeal files by opposing party
- Proper decision as to whether or not to appeal
- Proper strategy re: briefing and arguing case on appeal



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Lepiscopo & Associates has extensive experience in advising and representing clients as Outside General Counsel and, if needed, Strategic Litigators (State and Federal Courts, including appeals). The Firm has vast experience in diverse areas of law and study. Its attorneys are dedicated to the philosophy of giving meaning and effect to the role of “counselor,” so as to provide guidance to your decisions when needed, to follow your instructions when given, and to aggressively protect your interests at every turn.

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With its main office in picturesque San Diego, as well as a satellite office in Orange County, Lepiscopo & Associates serves clients throughout California.

LEPISCOPO & ASSOCIATES LAW FIRM

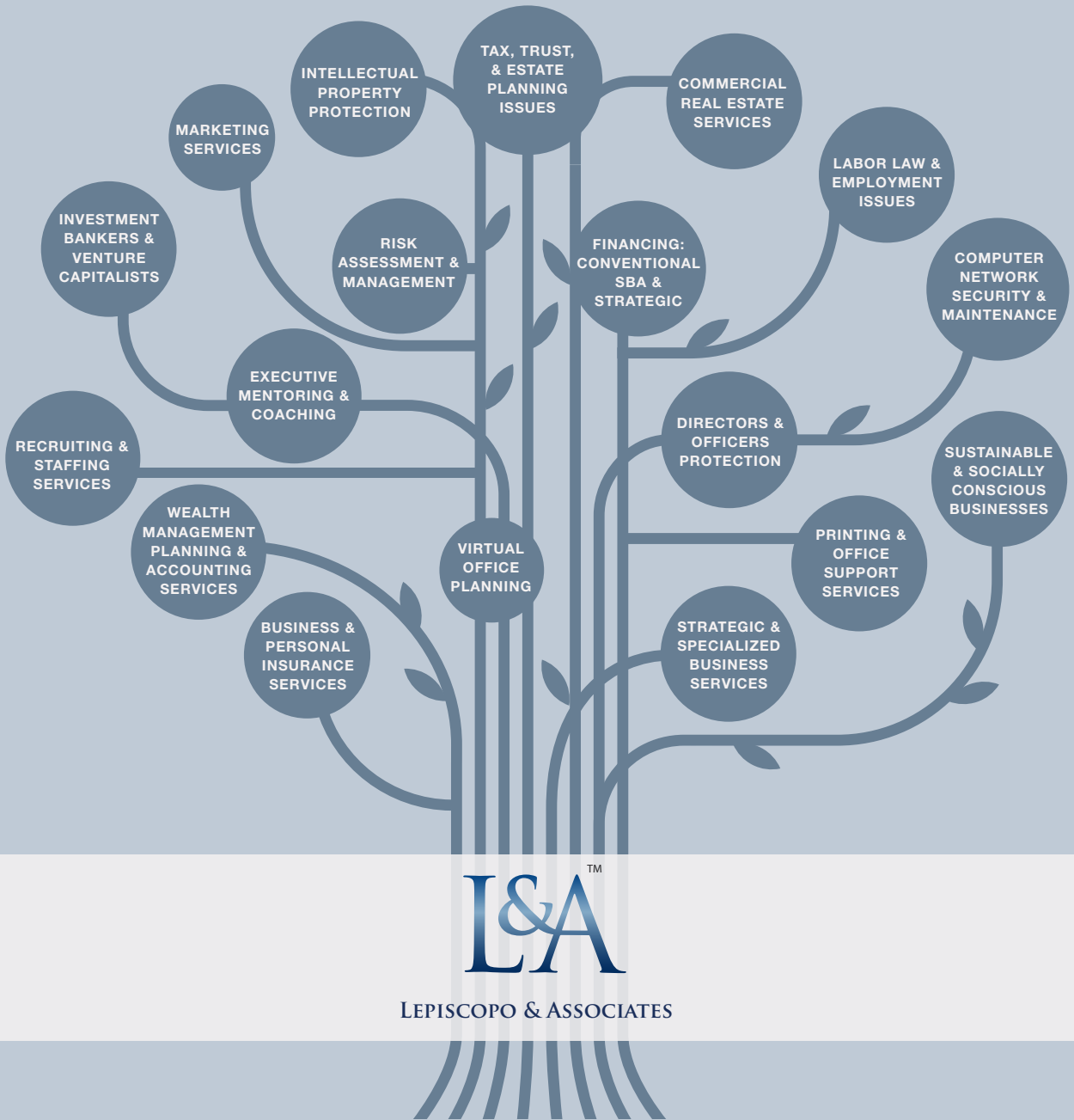
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LEPISCOPO & ASSOCIATES LAW FIRM TRUSTED ADVISORS NETWORK



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